

Lily Logistics Development Co., Ltd. and Its Subsidiaries Investor Conference 2025/12/02





Disclaimer

- **This presentation and the information disclosed simultaneously herein are derived from the internal and external data sources of the Company and also reflect the Company's current outlook on future developments. The Company does not undertake to remind or update stakeholders of any changes or adjustments to these views in the future.**
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Presentation Outline

- I. Company Overview**
- II. 2025 Operational Performance**
- III. Corporate Sustainability**
- IV. Future Outlook**
- V. Q & A**



Company Overview

01

Pingzhen Logistics Center

The Logistics Center spans over 27,000 ping (89,256 sqm) and houses several warehouses, including A/C/E/F/G/Warehouse 10. Warehouse E is leased to Eslite Spectrum Corporation, Warehouse F to Mitsui & Co. Taiwan Supply Chain Co., Ltd., and Warehouse 10 to CTW Logistics Corporation.

3rd Party
Logistics

Logistics
Real Estate

Logistics
processing

Professional
logistics

Company
Business
Overview

02

Nankan Logistics Center

Covering an area of more than 16,000 ping (52,892 sqm), the entire plant is currently leased to Scandinavian Health Limited (SHL). SHL is a company engaged in manufacturing pharmaceuticals and medical materials.

03

Yangmei Logistics Center

Covering an area of more than 2,000 ping (6,611 sqm), the warehouse is currently a professional logistics warehouse primarily focused on the storage of raw herbal medicine materials.



Company Overview



Early Stage of Lily's Logistics Development

In March 1994, Lily Logistics opened the Nankan warehouse, marking its initial foray into the logistics industry from its roots in manufacturing. This early stage was characterized by challenges and a gradual process of establishing a foothold in the new sector.



Growth Phase

In April 2012, the Yangmei warehouse officially commenced operations. As Lily Logistics' first warehouse expansion following the Nankan facility, the Yangmei warehouse represented a major milestone, setting a new benchmark for the Company's development.



Acceleration Phase

In November 2016, Lily Logistics launched the A and C warehouses at Pingzhen Logistics Center, followed by the E and F warehouses in March 2019. This phase culminated in July 2022 with the Company's official rebranding as Lily Logistics Development Co., Ltd.



Consolidated Balance Sheet

Consolidated Balance Sheet

September 30, 2025

Unit: NT\$ thousands	September 30, 2025	September 30, 2024		September 30, 2025	September 30, 2024
Assets	Amount	Amount	Liabilities and Equity	Amount	Amount
Current Assets	\$ 607,636	\$ 551,884	Current Liabilities	\$ 2,516,488	\$ 3,117,433
Cash and Cash Equivalents	114,691	116,987	Short-term Borrowings	1,242,920	1,738,273
Notes and Accounts Receivable	132,721	120,192	Notes and Accounts Payable	45,184	46,770
Inventory	28,959	38,864	Other Current Liabilities	1,228,384	1,332,390
Other Financial Assets - Current	201,999	179,963	Non-current Liabilities	3,431,708	2,711,796
Other Current Assets	129,266	95,878	Long-term Borrowings	2,998,604	2,257,886
			Other Non-current Liabilities	433,104	453,910
			Total Liabilities	5,948,196	5,829,229
			Equity of Parent Company	2,288,044	2,153,266
Non-current Assets	7,218,685	7,029,970	Capital Stock	1,353,430	1,353,430
Investment Accounted for Under Equity Method	463,439	504,903	Capital Reserve	701	701
Real Estate, Factories, and Equipment	5,640,430	5,237,670	Retained Earnings	96,721	(6,380)
Investment Property	774,186	905,902	Other Equity Interest	837,192	805,515
Other Non-Current Assets	340,630	381,495	Treasury Stock	-	-
			Non-controlling interests	(409,919)	(400,641)
			Total Equity	1,878,125	1,752,625
Total Assets	\$ 7,826,321	\$ 7,581,854	Total Liabilities and Equity	\$ 7,826,321	\$ 7,581,854



Consolidated Statement of Comprehensive Income

Consolidated Statement of Comprehensive Income				
2025 3rd Quarter and Cumulative Total 1st-3rd Quarters				
Unit: NT\$ thousands	2025.7~9	2024.7~9	2025.1~9	2024.1~9
Item	Amount	Amount	Amount	Amount
Consolidated Revenue	\$ 244,746	\$ 240,587	\$ 751,410	\$ 670,996
Operating Cost	(126,376)	(121,043)	(384,852)	(343,674)
Gross Operating Profit	118,370	119,544	366,558	327,322
%	48%	50%	49%	49%
Operating Expense	(35,823)	(29,780)	(95,071)	(77,440)
Net Operating Profit (Loss)	82,547	89,764	271,487	249,882
Non-operating Incomes and Expenses	(24,232)	(1,920)	(196,890)	(5,396)
Net Income (Loss) Before Tax	58,315	87,844	74,597	244,486
Income Tax Profit (Expense)	(22,509)	(6,780)	(12,341)	(29,110)
Net Income (Loss) for the Period	35,806	81,064	62,256	215,376
Other Comprehensive Profit and Loss, Net	(79,714)	(6,127)	89,547	(68,048)
Total Comprehensive Income for the Period	(\$ 43,908)	\$ 74,937	\$ 151,803	\$ 147,328
Net Income (Loss) Attributable to:				
Owner of the Parent Company	\$ 61,830	\$ 57,474	\$ 70,981	\$ 211,242
Non-controlling interests	(26,024)	23,590	(8,725)	4,134
Basic Earnings Per Share - NT\$	\$ 0.46	\$ 0.42	\$ 0.52	\$ 1.56



Consolidated Statement of Cash Flow

Consolidated Statement of Cash Flow			
January to September 2025			
		Unit: NT\$ thousands	
Item		January ~ September 2025	January ~ September 2024
Net cash inflow from operating activities		174,688	328,146
Net cash inflow (outflow) from investing activities		(391,603)	(580,971)
Net cash provided by (used in) financing activities		95,546	377,212
Exchange rate effects		111,778	(115,483)
Increase (decrease) in cash and cash equivalents for the current period		(9,591)	8,904
Balance of cash and cash equivalents at beginning of the current period		124,282	108,083
Balance of cash and cash equivalents at end of the current period		\$ 114,691	\$ 116,987



Environmental Changes in 2025

- In 2025, the global economy was affected by issues related to tariff agreements announced by the U.S. government, indirectly causing market volatility and subsequently impacting changes in the global supply chain. On the other hand, logistics as a whole did not experience significant impacts directly due to these factors. However, due to the business strategies of clients, there have been subtle changes in client relationships.
- Nevertheless, we continue to move forward steadily, following our established plan. Despite the environmental changes and the challenges we have faced, we are able to overcome difficulties and are making progress. Although it may be slow, we are making solid achievements.

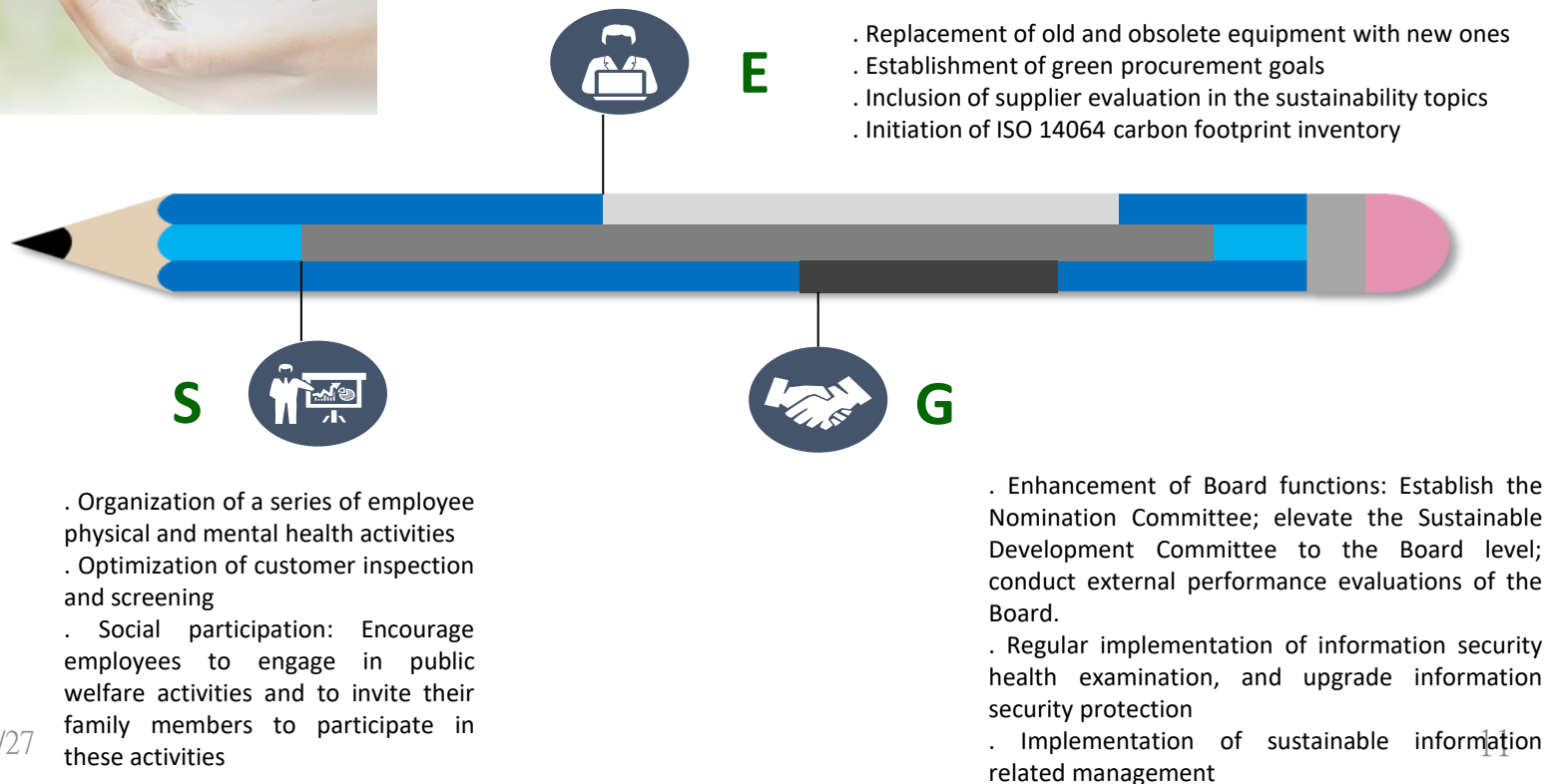


Achievements of Lily Textile in 2025

- The business performance in 2025 remained impressive. Although some customers were indirectly affected by certain factors, affecting the overall annual performance, the results in the first half of 2025 exceeded expectations, leading to an overall growth compared to last year.
- The GDP/GMP pharmaceutical and medical materials specialized warehouse is expected to be completed in 2026 Q1, such that the company's logistics services will be elevated to another level and our professional services provided to clients will also be enhanced.
- Entering the logistics service sector of the electronics industry.



Corporate Sustainability





Corporate Sustainability

. 2025/4/16, awarded the 3rd ESG Logistics Sustainability Awards - Gold Medal

. 2025/08, released the Sustainability Report in both Chinese and English versions

. 2025/08, obtained IAF international certification
ISO 45001
ISO 14001
ISO 27001





2026 Future Outlook

- Due to the changes in 2025, the costs and service boundaries of logistics have become more refined, meaning that the logistics costs corresponding to each product/channel/customer need to be more transparent and quantifiable, and the same applies to logistics services. Accordingly, in response to the changes in logistics in 2026, we aim to develop a more meticulous model.
- The issue of labor shortage remains an unstoppable trend and risk. Maintaining and increasing the workforce to meet clients' unpredictable demands will also be an important issue in the future.
- The global logistics market is expected to grow by approximately 3.3% in 2025. Logistics providers can no longer rely on scale expansion to increase revenue; instead, they must enhance industry competitiveness through efficiency, differentiated services, and cost control.



2026 Future Outlook

- **The GDP/GMP warehouse established for operation in 2026 has the following core values:**
 - **Regulatory compliance**
 - **Comprehensive temperature control/ electricity/ backup systems**
 - **Full process temperature control**
 - **High standard security control**
 - **Enhanced customer trust**
 - **Increase higher added-value operations**
 - **Improvement of industry competitiveness**



2026 Future Outlook

- In 2026, Lily Textile will provide comprehensive logistics services to suppliers in Taiwan's electronics industry (ICT, semiconductors, assembly and manufacturing, component suppliers).
- In response to the product characteristics of high value, high sensitivity, short lead time and JIT/synchronized material supply, etc., we provide comprehensive logistics operations services to meet the various logistics demands of the electronics industry supply chain.
- In 2026, Lily Textile aims to adapt to market changes and trends with transformation and innovation of its logistics operations in order to meet client needs and expectations.



Q & A

Service Locations

Nankan Warehouse: No. 313, Section 2, Nanshan Road, Luzhu District, Taoyuan City 33582 TEL: (03) 324-6606 FAX: (03) 324-6603

Yangmei Warehouse: No. 199, Section 1, Zhongshan North Road, Yangmei District, Taoyuan City 32665 TEL: (03) 478-7144 FAX: (03) 478-7145

Pingzhen Warehouse: No. 65, Section 1, Shuangfu Road, Pingzhen District, Taoyuan City 32451 TEL: (03) 490-8690 FAX: (03) 490-8691



Thank You!

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